

A photograph of a man in profile, wearing a white hard hat and safety glasses, looking out over a vast ocean at sunset. The sky is a mix of orange and blue, and a small ship is visible on the horizon. The text 'a unique strategy for growth' is overlaid on the right side of the image.

**a unique strategy  
for growth**

**Good Oil Conference  
7 September 2011**

**Matthew Gerber  
General Manager  
Corporate Affairs & Planning**

**To build shareholder value**



**we will leverage  
our distinctive  
industry position  
and our  
established  
competitive  
advantages  
to maximise value  
from new and  
existing assets**





# Unique set of competitive advantages for a mid-sized company

**Operational experience**

**Technical capabilities**

**Industry relationships**

**Regional focus**





# 10+ years of operational experience

~25,000 BOPD ROC-operated production

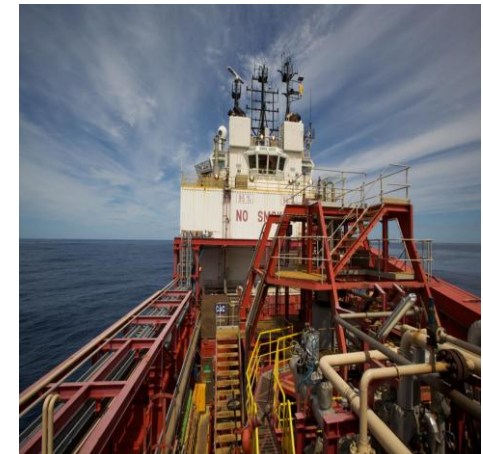
- China and Australia

## Development / Appraisal

- Zhao Dong, offshore northern China
- Cliff Head, offshore Western Australia
- Beibu Gulf, offshore southern China

## Exploration Experience

- Beibu Gulf, offshore southern China
- Cliff Head, offshore Western Australia
- Offshore New Zealand / Onshore Angola





# Respected technical capabilities

## **Full Asset Cycle Operator**

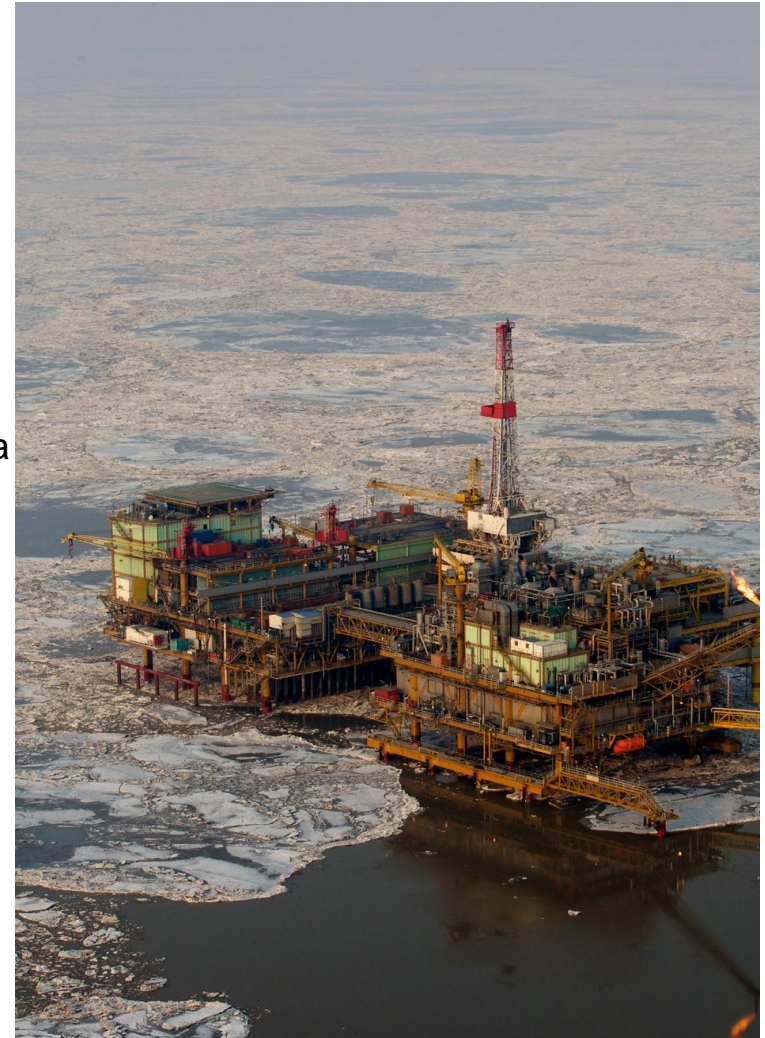
- Cliff Head production, offshore Australia
- Zhao Dong development & production, offshore China
- Beibu Gulf exploration & appraisal, offshore China
- Exploration, offshore New Zealand

## **Integrated Upstream Service Provider**

- G&G
- Development
- Operations

## **Sustainability and HSEC**

- Strong focus on safety and environment
- Asset integrity management



# Established industry relationships

## National Oil Companies

- Petrochina (China)
- CNOOC (China)
- Sinochem (China)
- PETRONAS (Malaysia)
- PETRONAS Carigali (Malaysia)
- Pertamina (Indonesia)

## Industry Partners

- DIALOG Group in Malaysia
- AWE & Beach Energy in Australasia
- Itochu & Sojitz in Australia
- Horizon Oil in China



# Core focus on Asia and Australasia

## Established Hydrocarbon Provinces

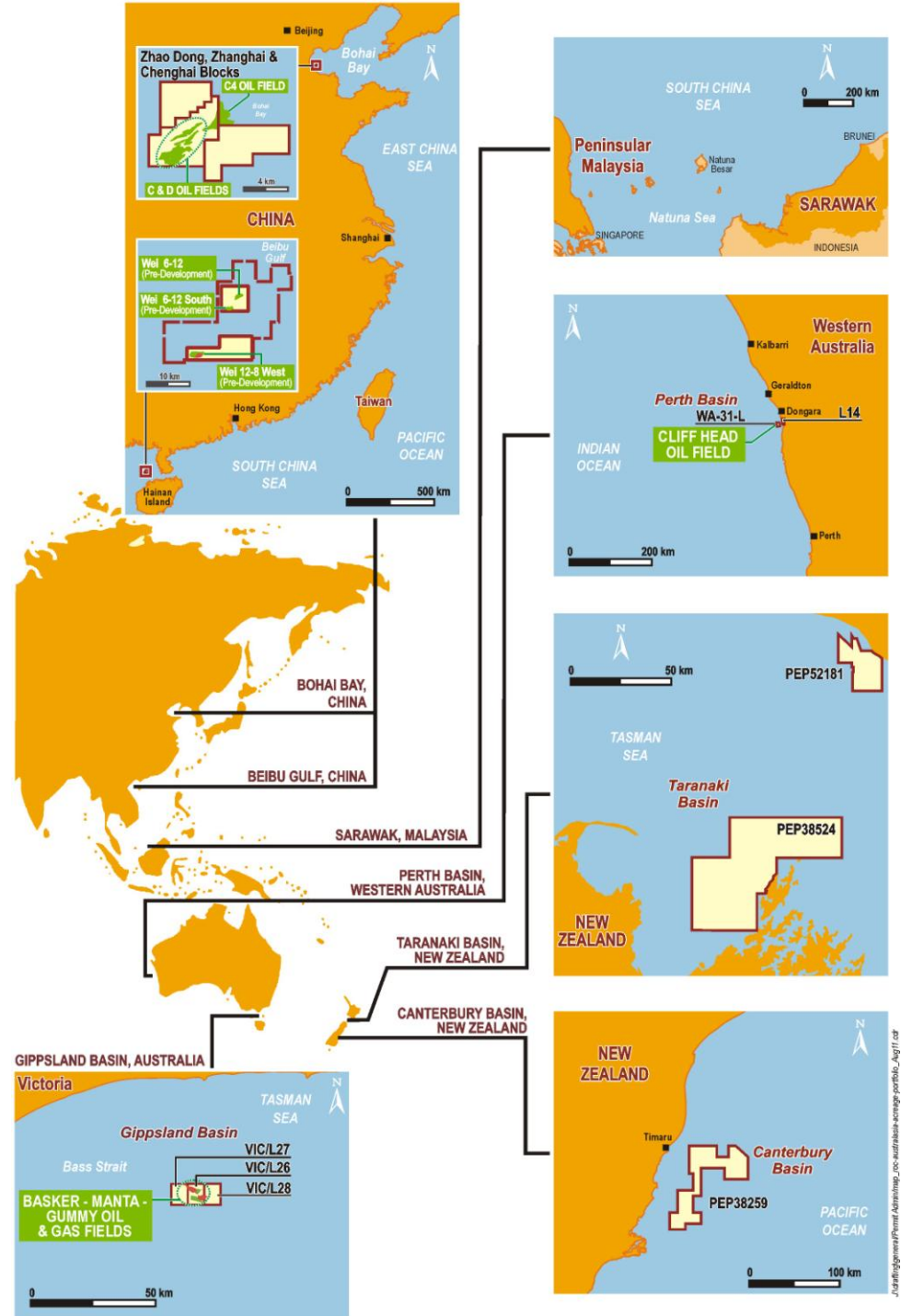
- Fits ROC's marginal field niche
- Lower exploration risk
- Established markets

## Established Relationships

- Asian NOCs (listed in slide 6)

## Lower Cost Structure

- Shallow water
- Onshore
- Project pace benefits



# Optimise the existing business

## **Maintain cashflow**

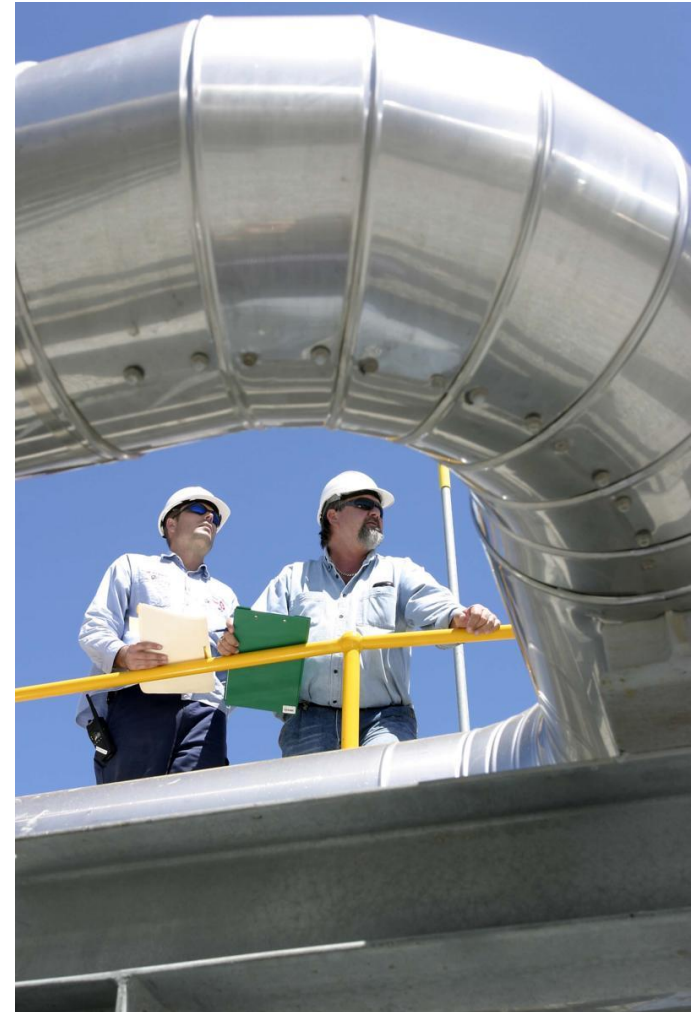
- Maximise production from 2P reserves
- Commercialise resources

## **Improve financial performance**

- Budget delivery
- Cost management

## **Balance financial & operational risks**

- Portfolio management
- System development



# Malaysia entry



## Small Field Risk Service Contract (SFRSC) for “Balai Cluster” fields awarded

- The Balai Cluster comprises a cluster of oil and gas fields in the areas around the Balai and West Acis discoveries
- Contractor group interests are ROC 48%, Dialog 32% and PETRONAS Carigali 20%
- Vote of confidence in ROC’s proven abilities as an operator of small fields
- First mover advantage
- Future cashflows, the existing debt facility, as well as potential project financing through the Joint Venture Company should adequately fund pre-development phase capital costs

## ROC worked productively with PETRONAS and DIALOG Group throughout the process

## Malaysia entry is a first step in pursuing ROC’s strategy to grow the business in SE Asia

- Pre-development phase is scheduled to commence in 2H 2011
  - Expected to take up to 18 months
  - Total cost of pre-development phase is estimated to be between US\$200–250 million
- On the successful completion of the pre-development phase and agreement on the project viability of the fields, the contractor group will submit a field development plan
- Fields are anticipated to be in production within 24 months of the start of the development

## ROC is pursuing further Malaysian growth opportunities in addition to the Balai Cluster

- Appraisal and development opportunities, including further SFRSCs
- Mature field rejuvenation projects
- Shallow water exploration
- Primary focus upon opportunities with potential synergies with the Balai Cluster

# Africa exit



**Africa exit will allow redeployment of capital and resources to pursue opportunities more consistent with ROC's strategy to generate future growth through exploration, appraisal and pre-development opportunities located in China, South East Asia and Australasia.**

- Sold remaining 10% interest in Cabinda Onshore South Block, **Angola**
  - Sale price US\$5 million
  - Announced in May 2011
- Sold and withdrew from **Mozambique Channel** exploration blocks
  - Sale price between US\$8.0–8.5 million for 75% interest in Juan de Nova Maritime Profond Block
  - Withdrew from 75% interest in Belo Profond Block
  - Announced in July 2011
- Farmed down interest in Block H, offshore **Equatorial Guinea**
  - From 37.5% to 20.0% for a free carry through the drilling of an exploration well in 2012
  - ROC will receive upfront payment of US\$0.9 million plus additional bonuses subject to well success
  - Block H contains several prospects and leads, including the undrilled Aleta-1 prospect
  - Announced in August 2011
- Confident that interests in offshore **Mauritania** Blocks will be divested before the end of 2011

# China expansion



**An important element of ROC's strategy is to generate future growth through the commercialisation of near field opportunities through existing infrastructure.**

- In March, the **Zhao Dong block was expanded** through the addition of the Zhanghai and Chenghai adjacent blocks with the aim of:
  - Commercialising previous near field discoveries in the area; and
  - Encouraging further exploration activity.
- **First appraisal well** in the new Zhanghai block was successful
  - Production was brought online in August
  - Interests in the new blocks are PetroChina 51%, ROC 39.2% and Sinochem 9.8%
  - Another appraisal well is planned to be drilled in the new blocks during 2012

**Another element of ROC's strategy is to generate future growth through exploration, appraisal and pre-development opportunities located in China.**

- In February, the Final Investment Decision for the **Beibu Gulf project** was approved
  - Development phase of the Beibu Gulf project has commenced
  - CNOOC has assumed operatorship
  - Five ROC employees have been seconded to the subsidiary operating company
  - First oil is anticipated before the end of 2012

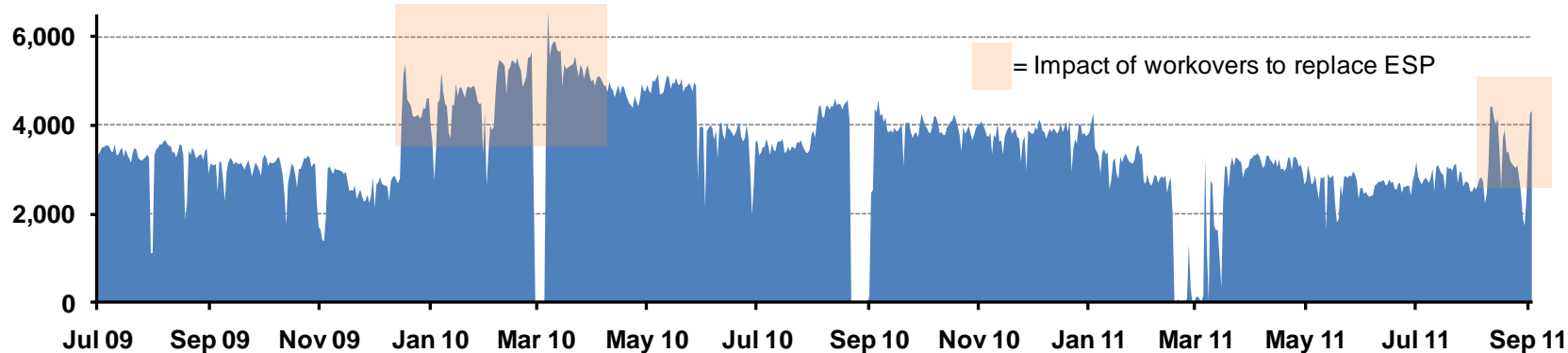
# Cliff Head optimisation



Extracting value and enhancing the performance of existing assets in ROC's portfolio has been an important focus for several years.

- Recent workover completed the installation of a third electric submersible pump (ESP) to **improve production performance** at Cliff Head
  - CH10 & CH6 workovers completed in 2010 and improved production by over 2,000 BOPD
  - CH12 workover completed in August 2011 and improved production by over 1,000 BOPD
- 2P Reserves for Cliff Head at end of 2010 were revised upwards by 0.8 MMBBL
- The joint venture is assessing further technical work to exploit additional reserves potential

Cliff Head Daily Production Rate (BOPD)



# Financial & capital focus

Exercising financial and capital discipline, as well as risk management, is an important focus for ROC as the revised growth strategy is implemented.

- In May, ROC completed a **refinancing of its existing loan facility**
  - US\$110 million loan facility with the CBA and BNP Paribas
  - Four year loan facility will mature on 30 June 2015
  - Facility provides additional financial capacity and flexibility to pursue growth opportunities
  - At 30 June 2011 net cash was US\$40.6 million
- In May, ROC approved an **on-market buy-back of ordinary shares** of its issued capital
  - Buy-back funded from operating cash flow rather than debt
  - Commitment of up to A\$10 million for the buy-back
  - Buy-back commenced on 27 May and aim to continue for 12 months
  - Focus on maximising shareholder returns and proactive capital management

# 2011 achievements



**ROC has already delivered against the goals set as part of the renewed strategy.**

- ✓ **Appointed new CEO (Feb)**
- ✓ **FID for Beibu Gulf Project (Feb)**
- ✓ **Expanded Zhao Dong Block acreage (Mar)**
- ✓ **Sold onshore Angola asset (May)**
- ✓ **Refinanced debt facility (May)**
- ✓ **Implemented share buy-back (May)**
- ✓ **Exited offshore Mozambique Channel assets (Jul)**
- ✓ **Increased Cliff Head production following workover (Aug)**
- ✓ **Awarded Malaysian Small Field RSC (Aug)**
- ✓ **Farm down of Equatorial Guinea Block H (Aug)**
- ✓ **First production from new Zhao Dong block (Aug)**

# 2011 Objectives



<b>Generate Opportunities</b>	Conduct reviews and/or bid on new business opportunities
<b>Capture Value</b>	Deliver risked recoverable 2C resources from new exploration assets
	Deliver new production or pre-development opportunity in SE Asia or Australasia
	Deliver new production or pre-development opportunity in China
<b>Deliver Excellence</b>	Meet production target (7,000-8,000 BOEPD)
	Control costs across the business (opex <US\$17/BOE; capex <US\$120 million)
	Maintain and improve overall HSEC and process safety performance
	Focused portfolio management through divesting/farming down non-core assets
<b>Enhance Effectiveness</b>	Review organisational structure; engagement and culture to suit growth strategy
	Build new executive capacity and capability to deliver strategy and value growth

# Corporate Profile



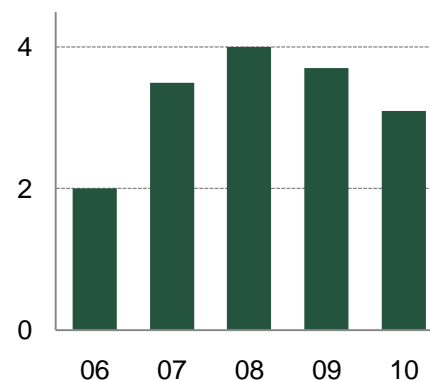
## ASX-listed Upstream Company since 1999

- Over 180 employees
- Offices in Sydney, Perth, Beijing and Kuala Lumpur
- ~710 million shares on issue
- Market capitalisation ~A\$215 million (@ A\$0.30/share)

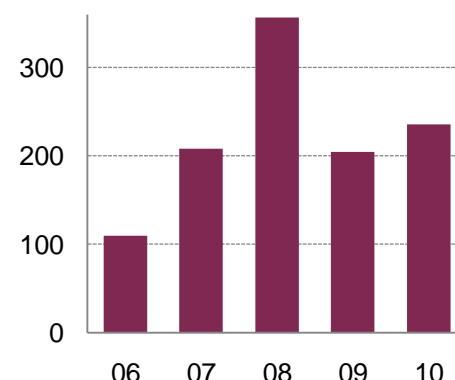
## Financial & Operational Position: 1H 2011

- Net production 1.4 MMBOE or 7,567 BOEPD
- China represents over 50% of production
- Operating cost was US\$19.16/BOE in 1H 2011
  - Opex for FY 2011 expected to be ~US\$17/BOE
- Sales revenue of US\$131.2 million
- Net cash of US\$40.6 million at 30 June 2011
  - US\$43.4 million cash offset by US\$2.8 million debt
- Trading profit of US\$51.5 million
- 2P reserves of 16.2 MMBOE at end of 2010
  - 2.3 MMBOE increase from 2009: 17% YoY
  - Beibu Gulf FID contributed 4.7 MMBBL

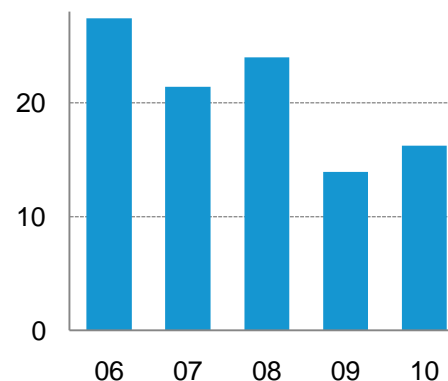
Production MMBOE



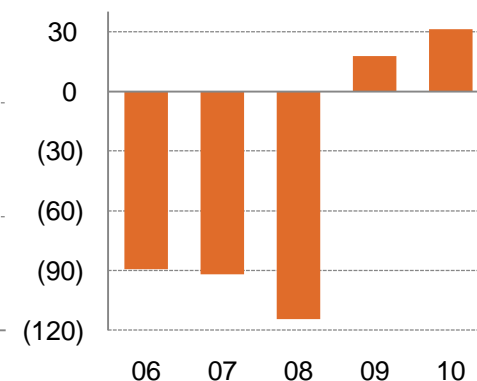
Revenue US\$M



Reserves MMBOE



Net (Debt) / Cash US\$M



# HSEC Performance



## Health & Safety

- Asset Integrity Management programme implemented
- 0 LTIFR in YTD 2011
  - APPEA five-year average is 0.9
- 2.3 TRIFR in YTD 2011
  - APPEA five-year average of 5.2
  - 15 TRIs during YTD 2011 (compared to 29 in YTD 2010)

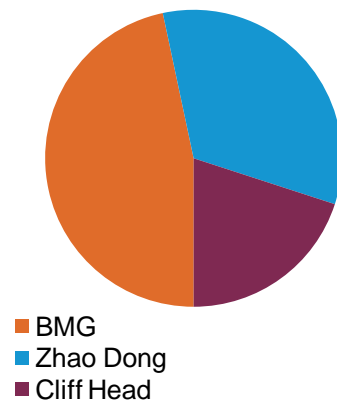
## Environment

- 0 significant loss of containment incidents YTD 2011
- 35% decrease in Scope-1 GHG Emissions in 2010
- 54% decrease in total flared gas in 2010

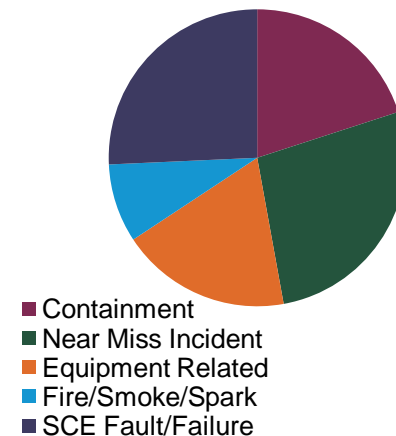
## Community

- 32% increase in community investment in 2010
- Considerable engagement effort in China
- Continuing partnerships with Clontarf Foundation and Life Education in Australia

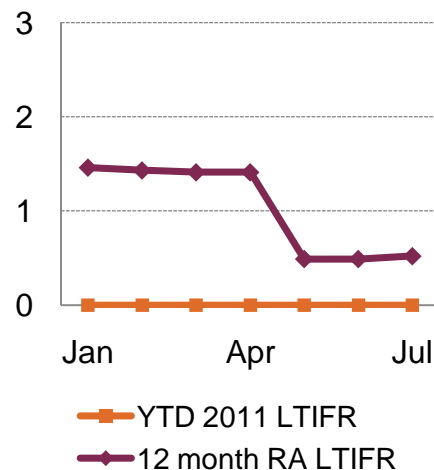
YTD 2011 Injuries



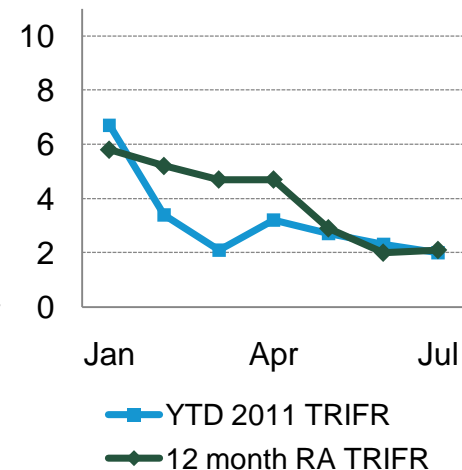
YTD 2011 Incidents



YTD 2011 LTIFR



YTD 2011 TRIFR





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The reserve and resource information contained in this presentation is based on information compiled by Bill Billingsley (Chief Reservoir Engineer). Mr Billingsley BSc (Chem) MSc (Petroleum Engineering) DIC (Imperial College), who is a member of the Society of Petroleum Engineers, has more than 16 years relevant experience within the industry and consents to the information in the form and context in which it appears.



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